

Impact Telecom Partner Program

IMPACT + YOU
= SUCCESS

WE SUCCEED WHEN YOU SUCCEED

The Impact Telecom Partner Program is an optimal choice for those who want to provide the best in telecommunications products, services, and support for their customers. We have over 25 years of experience in significant partner relationships and are committed to creating partner channel excellence. Our partner channel efforts are led by industry veterans who understand how to create mutual success. Their deep experience in partner program management, master agencies and channel sales create higher value. We provide competitively-priced solutions combined with industry-leading customer service and dedicated partner support. The result is an exceptional customer retention rate and customer relationships that are measured in decades.

HIGH-QUALITY, COMPETITIVELY-PRICED PRODUCTS

ROBUST PRODUCT MIX

- Hosted PBX, SIP trunking, local phone service, toll free origination and termination, switched and dedicated domestic and international long distance, conferencing and SMS messaging.

STRONG COMMISSION PROGRAM

Our top-tier agent program commission structure covers all options: up-front, residual, and bonuses. We consistently provide commission payments that are:

1. Calculated accurately.
2. Paid on time, every time.
3. Online partner portal with detailed master and subagent reports as well as partner resources like marketing materials and product information.

SUPPORT DEDICATED TO YOUR SUCCESS

We have a dedicated team committed exclusively to the partner channel, from qualifying opportunities to dedicated customer care. Our commitment is to be accessible, accountable, knowledgeable, responsive and dependable. We understand the partner world – the connection between customer satisfaction and retention – and are here to help you succeed.

- Channel managers are dedicated points of contact for partners.
- Sales engineers work with partners and customers to design optimal solutions. Impact has the experience and technology to support customers' ever-changing business needs.
- Quoting portal and pricing specialists ensure timely quote generation.
- Service delivery team accurately completes orders and ensures services will be reliable and worry-free from day one.

Impact Telecom Partner Program



EXPERIENCE THAT MATTERS



TIER 1 CAPABILITIES AND SMALL BUSINESS ATTENTION

Impact Telecom is big, but not too big. Owning and operating our own network combined with more than 25 years of experience has made us an industry leader. But we have never lost sight of the personal service, transparent operations and dedicated support that makes us right for partners of all sizes. You are never too small to get top level attention from Impact Telecom.

“ Impact sees agents as partners, and we are excited about leveraging multiple reliable agent programs to extend our reach in the commercial market. ”

Bob Beaty, President and CEO of Impact Telecom



SERIOUS RELATIONSHIPS AND CUSTOMER COMMITMENT

Our ongoing client commitment is to deliver the best overall value while fulfilling our promise of satisfaction and loyalty. Our commitment to our customers is the foundation of our success, and we take it very seriously. Every customer is important and our entire organization is dedicated to providing the most effective level of quality, leveraging proven technologies where we can, and developing solutions that make sense for your customers.

Impact Telecom

Impact Telecom is a leader in the telecommunications market delivering flexible and effective solutions to carriers, businesses, and homes. Dedicated to innovation, affordability, and execution, Impact Telecom owns and operates a state-of-the-art Voice over IP network that carries billions of minutes and messages every month, including one of the largest implementations of an IP-based network connected to a nationwide Feature Group D (FGD) network.

Led by an experienced team of professionals, Impact is committed to delivering quality services at competitive rates. With decades of industry expertise throughout the organization, Impact has an understanding of the challenges customers face selecting a telecommunications provider. Impact Telecom focuses on customer service, technology innovation and operational efficiency.

INNOVATIVE SOLUTIONS. CUSTOMER SATISFACTION. MEANINGFUL SAVINGS.

Our commitment to our customers is the foundation of our success, and we take it very seriously.

Every Impact Telecom customer receives our commitment to:

- Listen before we act.
- Verify before we execute.
- Leverage proven technologies.
- Ensure the highest level of quality.
- Respond promptly to inquiries.
- Develop solutions that make sense for our customers.



Scan code
to learn more.

